## Euronext N.V. 2024 Annual General Meeting

EURONEXT

15 May 2024

## Euronext N.V. 2024 Annual General Meeting

15 Mav

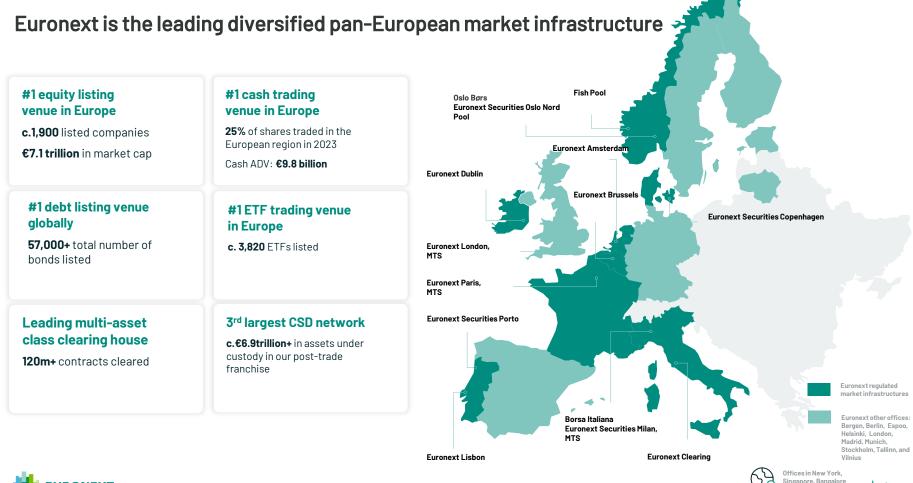
Presentation of the Chief Executive Officer

EURONEXT

## **Euronext 10 years journey**

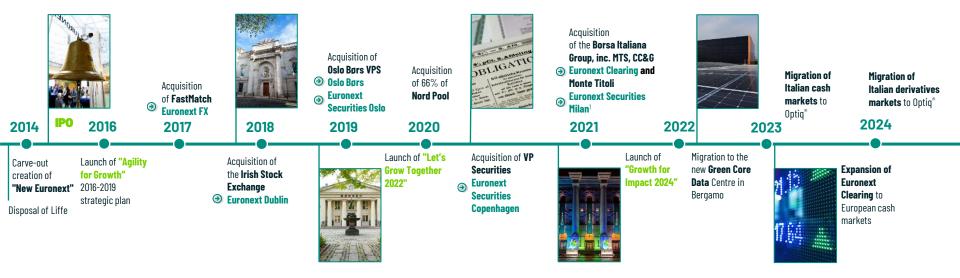


EURONEXT



and Dalh

### Euronext's transformation journey over the past 10 years





### Euronext has significantly scaled-up over the past 10 years

| CHANGE OF SCALE                              |                            | <b>JUNE 2014</b> |                                   | TODAY   |
|--|----------------------------|------------------|-----------------------------------|---|
| FINANCIAL<br>PROFILE                         | Market capitalisation      | €1.4 billion     | ×6.7                              | €9.4 billion <sup>1)</sup>  |
|  | Revenue                    | €458 million     | x3.3                              | €1.5 billion <sup>2)</sup>  |
|  | EBITDA margin              | 42.0%            | +17.7pts                          | <b>59.7</b> % <sup>2)</sup>                                       |
| GEOGRAPHICAL<br>FOOTPRINT AND<br>VALUE CHAIN | Non-volume related revenue | 44%              | +16pts                            | 60% <sup>2)</sup>   |
|  | Local exchanges            | 4                | 4                                 | 7   |
|  | CSDs                       | 1                | 1                                 | 4   |
|  | <b>Clearing house</b>      | 0                | 0                                 | 1   |
| BUSINESS<br>ACTIVITY                         | Listed companies           | 1,303            | +43%                              | 1,860 <sup>1)</sup>   |
|  | Cash trading ADV           | €6.5 billion     | +€3.3 billion                     | €9.8 billion <sup>2)</sup>  |
|  | Bonds listed               | 5,000+           | ×11.4                             | 57,000+ <sup>1)</sup>   |
|  | Indices managed            | 433              | ×3                                | 1,275   |
|  | Employees                  | 760              | ×3                                | 2,343   |
|  | IT                         | UTP              | From tech-taker<br>to tech-leader | <b>Optiq®</b><br>Single trading platform<br>Single liquidity pool |



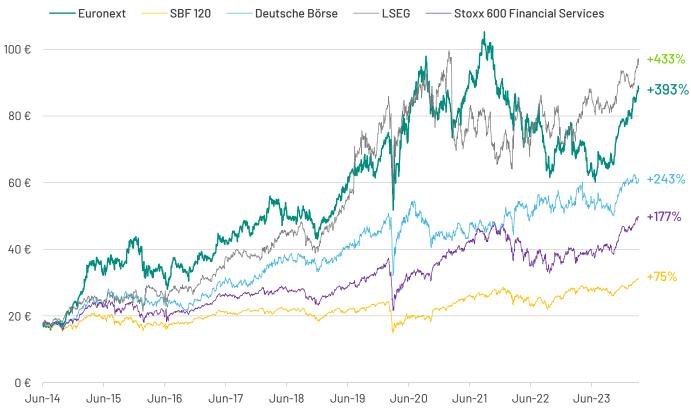
As of the end of March 2024
 Figures for the last twelves months ending March 2024

### A unique track record of integration and operational leverage

|   | Initial targets   |  | Achievements   | As % of initial targets   | Timing                          |
|---|---|--|--|---|---------------------------------|
| 2014/2016<br>efficiency programme       | €60 million   |  | €85 million  | 140%  | 1 year in advance               |
| 2016/2018<br>efficiency programme       | €22 million   |  | €24 million  | 110%  | 1 year in advance               |
| Euronext Dublin                         | €6 million <sup>1)</sup>  |  | €8 million <sup>1)</sup>   | 130%  | 1 year in advance               |
| Oslo Børs VPS                           | €12 million <sup>1)</sup>   |  | €13.8 million  | 115%  | 1 year in advance               |
| VP Securities                           | €7 million <sup>2)</sup>  |  | €7.6 million   | 109%  | 2 years in advance              |
| Borsa Italiana Group                    | €60 million<br>in October 2020<br>€100 million<br>in November 2021<br>€ |  | <ul> <li>€79 million of run-rate cumu achieved by the end of Q1 20</li> <li>€115 million of run-rate cumu expected by the end of 2024</li> </ul> |   | 024<br>nulated synergies EBITDA |
|   | €115 million<br>in February 2023  |  | <b>€79 million</b><br>at the end of 012024   | <ul> <li>~2x initial targeted synergies<br/>of €60 million announced in October 2020</li> </ul> |                                 |
| Total                                   | €223 million  |  | €217 million   |   |                                 |
| LURONEXT 1) Run-rate cos 2) Run-rate ca | st synergies<br>sh cost synergies                                       |  |  |   |                                 |

| 7

### Superior value creation for shareholders



x5 increase in share price since IP0

c.€1.3bn

returned through dividend since IPO<sup>1)</sup>

€200m

returned through a share repurchase programme

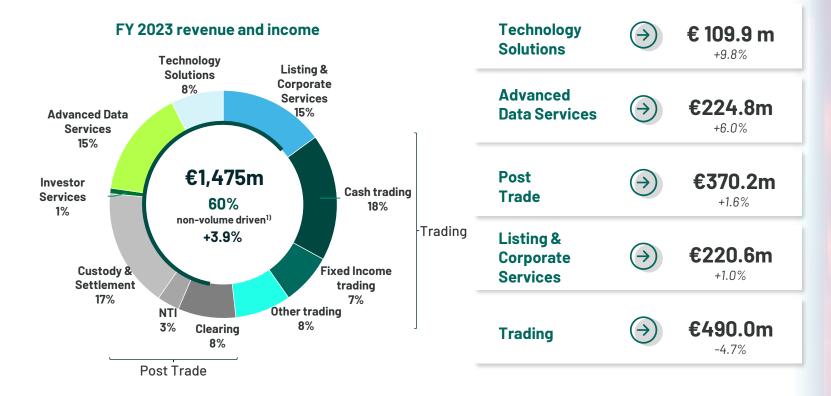








### Strong growth of Group revenue and income driven by non-volume related businesses





- Unless stated otherwise, percentages compare 2023 to 2022 data
- 1) Non-volume related revenue includes Listing exc. IPO, Advanced Data Services, Custody Settlement and other post-trade, fixed revenue from Clearing activities (such as NTI and membership fees), Investor Services, Technology Solution, Other Income and Transitional Revenue
- 2023 transitional revenue was at -€0.2m, negatively impacted by a credit note

Strong full-year results demonstrating benefits of Euronext's diversified business model combined with continued cost discipline

## €1,474.7m

Revenue and income +0.5% compared to underlying revenue and income +3.9% compared to reported revenue and income

# 60% non-volume related<sup>1)</sup> revenue

€610m Underlying costs exc. D&A, +0.6% Better than guided €864.7m Adjusted EBITDA, up +0.4%

**58.6%** Adjusted EBITDA margin, stable

**€584.7m** Adjusted net income, +5.3% **€5.51** Adjusted<sup>2)</sup> EPS, +5.9%

€826.1m Net operating cash flow, adjusted for Nord Pool and Europeyt Clearing

for Nord Pool and Euronext Clearing CCP activities

**1.9x** Net Debt to adj. EBITDA<sup>3)</sup>

**BBB+, Positive Outlook** 

rated by S&P, upgraded in May 2024

Unless stated otherwise, percentages compare 2023 figures with 2022 1) Non-volume related revenue includes Listing exc. IPO, Advanced Data Services, Custody Settlement and other post-trade, fixed revenue from Clearing activities (such as NTI and membership fees), Investor Services, Technology Solution, Other Income and Transitional Revenue 2) Definition in appendix - Basic number of outstanding shares at 106,051,799 for 2023, 2022 basic outstanding shares at 106,669,451 shares 3) Based on FY 2023 adjusted EBITDA.

# Borsa Italiana Group integration





### Last step to complete the Borsa Italiana integration

### Successfully achieved milestones





#### synergies expected

### From €79 million today



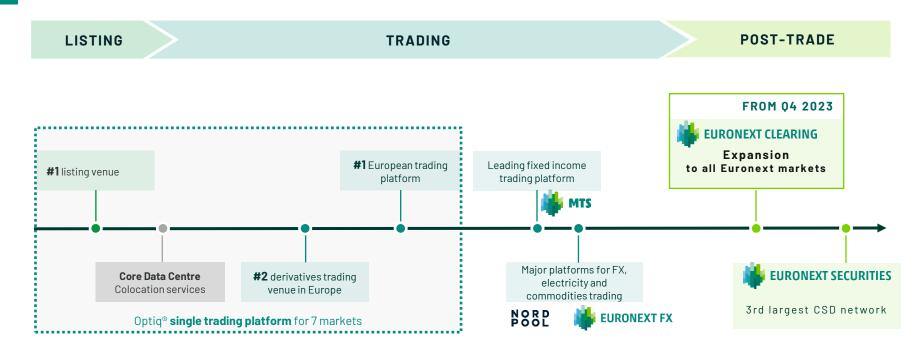
### to €115 million by end of 2024

of EBITDA synergies on a cumulated run-rate basis



Migrations are subject to declaration of non-objection from the relevant regulators Borsa Italiana derivatives markets are already cleared by Euronext Clearing

### On the path to build the only fully integrated trading value chain across Europe



### **DATA & SERVICES**



## Euronext N.V. 2024 Annual General Meeting

EURONEXT

15 May 2024