

# Innovate for Growth 2027

Strategic plan

8 November 2024, Paris





## **Agenda: plenary session**

01

"Growth for Impact 2024" achievements

Stéphane Boujnah

02

Innovate for Growth 2027

Stéphane Boujnah Euronext Management 03

Capital allocation and financial guidance

Stéphane Boujnah Giorgio Modica

Q&A









## Q3 2024 highlights



### Q3 2024, a strong finish to "Growth for Impact 2024"

€396.3m

Revenue and income, up +10.0%

**58%** 

non-volume related(1) revenue

€150.5m

Underlying costs excl. D&A, +2.7%

€245.8m

Adjusted EBITDA, up +15.1%

62.0%

Adjusted EBITDA margin, +2.7pts

€180.8m

Adjusted net income, +23.4%

€1.74

Adjusted<sup>(2)</sup> EPS, +26.1%

€237.4m

Net operating cash flow

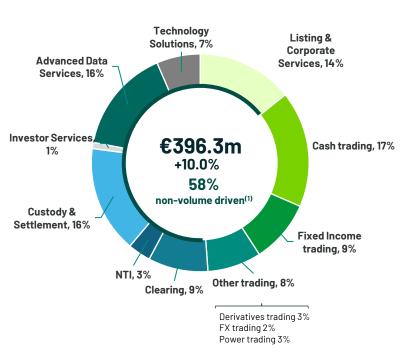
1.5x

Net Debt to adj. EBITDA<sup>(3)</sup>



#### Continued strong topline growth driven by Euronext's diversified business model

#### Q3 2024 revenue and income



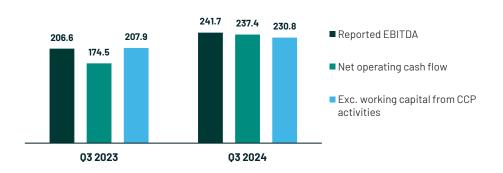
Trading	$\bigcirc$	€136.9m +15.7%
Post Trade	$\bigcirc$	<b>€98.3m</b> +11.2%
Advanced Data Services	$\Rightarrow$	<b>€61.2m</b> +10.4%
Listing & Corporate Services	$\bigcirc$	€56.4m +3.2%
Technology Solutions	$\bigcirc$	€25.7m



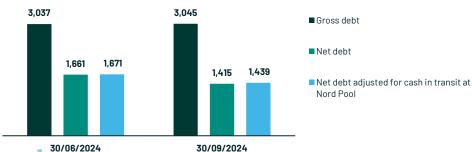


#### A strong financial situation at end of September 2024

CASH FLOW GENERATION



#### DEBT AND LEVERAGE



## Q3 2024 EBITDA to net operating cash flow conversion rate impacted by:

Change in working capital related to Nord Pool and Euronext Clearing CCP activities for €6.7 million

 Excluding the impact on working capital from Nord Pool and Euronext Clearing CCP activities, net operating cash flow accounted for 95.5% of EBITDA

- Net debt to adjusted EBITDA<sup>(1)</sup> was at 1.5x
- Net debt to reported EBITDA<sup>(2)</sup> ratio was at 1.5x
- Weighted average life to maturity of 6.1 years



## "Growth for Impact 2024" achievements





# Euronext delivered on its "Growth for Impact 2024" strategic targets a quarter in advance



"Leverage Euronext's integrated value chain"



Migration of the Core Data Centre from the UK to Italy Migration of Italian cash and derivatives markets to Optiq®

European expansion of Euronext Clearing



"Pan-Europeanise Euronext CSDs"



Convergence of Euronext Securities offering Expansion of value added services across Euronext Securities

Innovative new datasets and solutions to enhance settlement



"Build upon Euronext's leadership in Europe"



Reinforced leadership in equity and debt listing

New innovative offering for trading members

Expansion of the data offering for new asset classes



"Empower sustainable finance"



Validated sciencebased emission reduction targets ESG version of Euronext flagship indices Launch of My ESG Profile and #1 venue for ESG bonds worldwide



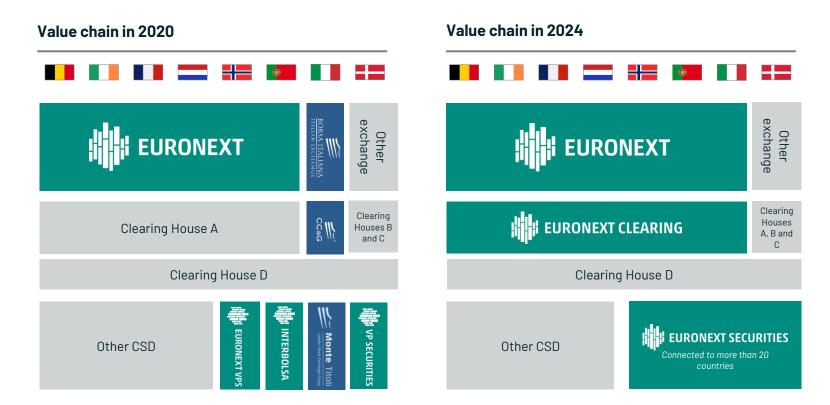


Trading

Clearing

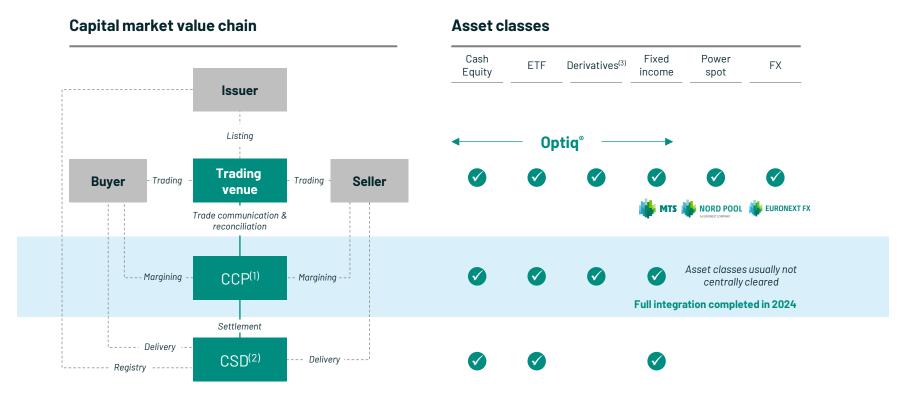
CSD(1)

### Euronext has built a powerful and integrated position across the value chain (1/2)





#### Euronext has built a powerful and integrated position across the value chain (2/2)









## A unique track record of successful integration and operational leverage

	Initial targets	<b>Achievements</b>	As % of initial targets	Timing	
2014/2016 efficiency programme	€60 million	€85 million	140%	1 year in advance	
2016/2018 efficiency programme	€22 million	€24 million	110%	1 year in advance	
Euronext Dublin	€6 million <sup>(1)</sup>	€8 million <sup>(1)</sup>	130%	1 year in advance	
Oslo Børs VPS	€12 million <sup>(1)</sup>	€14 million	115%	1 year in advance	
VP Securities	€7 million <sup>(2)</sup>	€8 million	109%	2 years in advance	
Borsa Italiana Group	€60 million in April 2021 (€115 million in February 2023)	<ul> <li>€121 million of run-rate cumulated EBITDA synergies reached</li> <li>~2x initial targeted synergies of €60 million announced in April 2021</li> </ul>			



€167 million

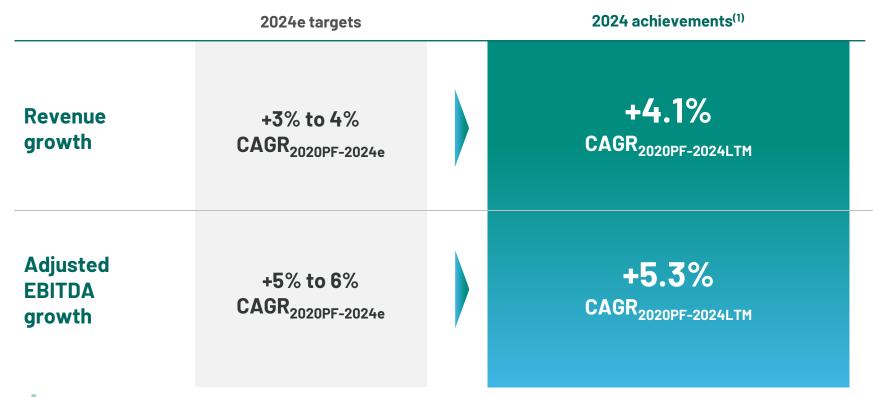
(€223 million as revised in February 2023)

€260 million





# "Growth for Impact 2024" targets achieved thanks to exceptional integration capabilities, organic growth and cost discipline





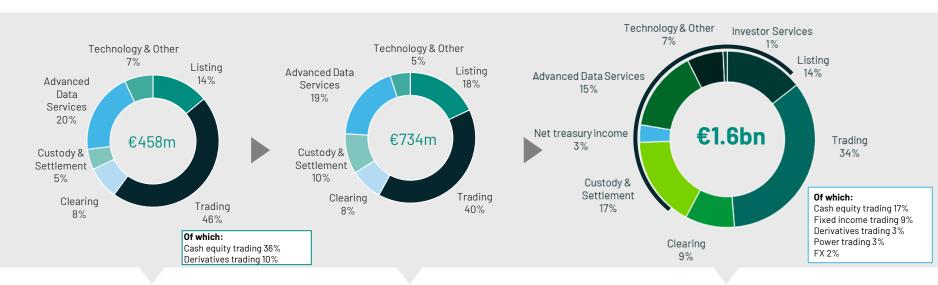


#### Successful diversification of the topline drove growth through cycles

FY2014 revenue

FY2018 pro forma revenue

Last twelve months 2024 revenue and income<sup>(1)</sup>



Non-volume related revenue

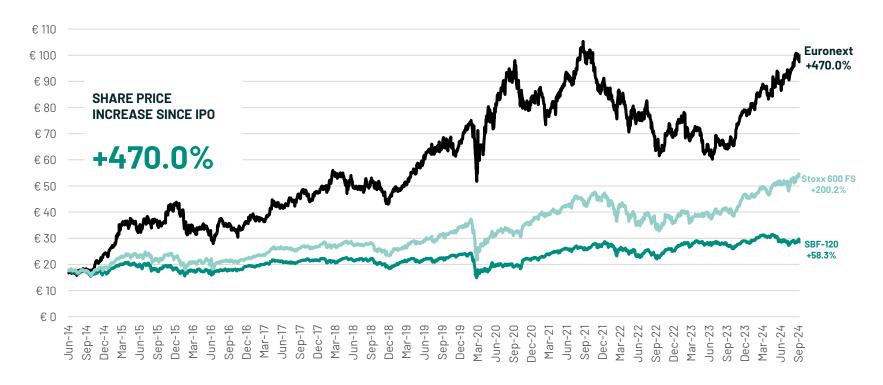
Non-volume related revenue **51%** 

Non-volume related revenue

**59%** 



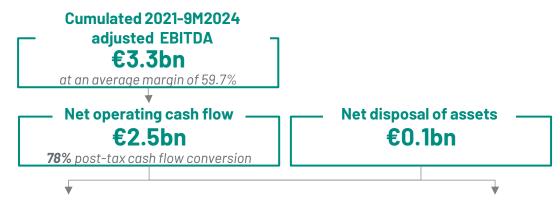
### Long-term share price overperformance driven by superior operational execution





# 9

#### Strong cash flow conversion during the period



#### €1.2bn value returned to shareholders

#### Ordinary Dividends

€1 billion to be distributed over the period, representing 50% of the cumulated reported net profit over the period<sup>(1)</sup>

## Share repurchase programme

€200 million buyback carried out in H2 2023

## €1.3bn to finance Euronext organic and external growth

#### Capex

€330 million to finance Euronext growth and strategic projects

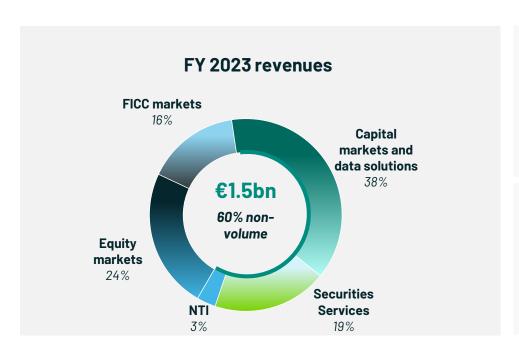
## Deleveraging & external growth

- Successfully deleveraged to 1.5x Net Debt to adjusted EBITDA from 3.2x in April 2021 - Strategic bolt-on acquisitions





## Implementation of a new reporting framework in Q1 2025 to align with Euronext's evolved business structure



## Capital markets and data solutions

- Listing
- Corporate solutions
- Technology solutions
- Investor solutions
- Data solutions

#### **Securities services**

- Custody & settlement
- Clearing non-volume<sup>(1)</sup>

#### **Net treasury income**

Non-volume-related

#### **Equity markets**

- Cash equity trading and clearing<sup>(2)</sup>
- Equity derivatives trading and clearing

#### FICC<sup>(3)</sup> markets

- Fixed income trading and clearing
- Power trading and clearing
- FX trading
- Commodities trading and clearing

Volume-related



# Innovate for Growth 2027

Strategic ambitions





#### Today, Euronext has

#### an integrated, powerful set of assets...

- with scale and liquidity;
- an unparalleled network of issuers, custodians, clearers and trading firms, across geographies;
- a unique coverage of the whole value chain

#### ...supported by strong tailwinds

- with renewed client appetite for harmonised pan-European solutions across the board;
- need for balance sheet optimisation;
- and increasing demand for digitisation and simplification

#### Tomorrow, Euronext will

- I. Accelerate growth in non-volume business
- II. Expand the FICC trading and clearing franchise
- III. Build upon our leadership in trading



#### Strategic priorities of "Innovate for growth 2027"

I. III.

Accelerate growth in non-volume business

Expand the FICC trading and clearing franchise

Build upon our leadership in trading

**Empower sustainable finance through ambitious ESG commitments** 

**Enhance operational excellence through Al** 

**Deliver value-accretive M&A** 





## Powerful tailwinds to support Euronext's growth acceleration

Key tailwinds	Accelerate growth in non- volume business	Expand the FICC trading and clearing franchise	Build upon our leadership in trading
<ul> <li>Demand for European solutions</li> </ul>	~	<b>✓</b>	~
<ul> <li>Regulatory tailwinds</li> </ul>		<b>~</b>	
<ul> <li>Client needs for balance sheet optimisation</li> </ul>	<b>✓</b>	<b>✓</b>	<b>✓</b>
<ul> <li>Growing interest from retail</li> </ul>	<b>✓</b>	<b>✓</b>	<b>~</b>
<ul> <li>Digitalisation of processes</li> </ul>	<b>✓</b>	<b>✓</b>	
<ul> <li>Growth of algorithmic trading</li> </ul>	<b>✓</b>	~	



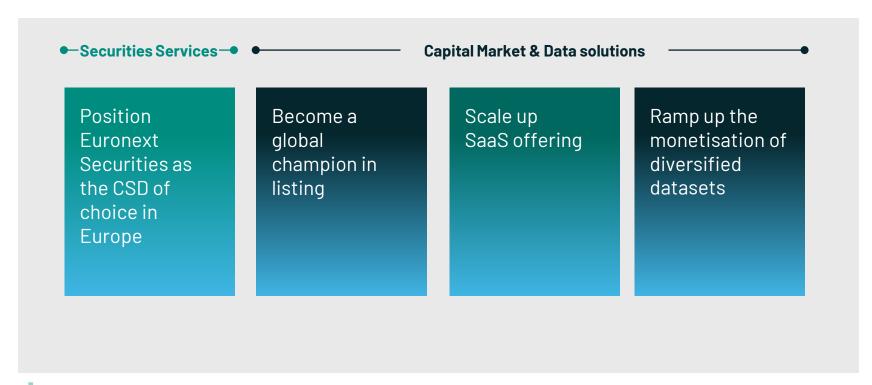


## I. Accelerate growth in non-volume business





### I. Accelerate growth in non-volume business







#### Today, Euronext Securities has a combination of assets which is unique in Europe

A large and diversified base of assets across Europe

An integrated operating model

A fast-growing portfolio of value-added services

A single liquidity pool across borders

**€7** trillion AuC<sup>(1)</sup>

Access to capital markets across 20+ countries through our network of links

A single corporate actions platform delivering superior client experience

High growth over the period
Reinforced with the acquisition of

**∆acupay**|system

#1 Target-to-securities cross-CSD volumes in Europe with 73% market share<sup>(2)</sup>

# Tomorrow, we will position Euronext Securities as the CSD of choice in Europe

#### **Growth tailwinds**

Client demand for **European** solutions

Policy push for a **European Savings & Investments Union** 

Increasing and stimulated retail participation, including cross-border

#### 2027 roadmap

- Expand European footprint through open architecture, existing network of links and T2S gateway
- Extend value-added services to capture further business along the value chain, especially on tax and data services
- Integrate the operating model of Euronext Securities to deliver best-in-class client experience







#### Today, Euronext is the leading European primary markets venue



## Equity listing venue in Europe

**c.1,900** local and global issuers

**€6.3tn** aggregated market capitalisation

**c.400** listings raised €36bn (1)

**c.1,800** follow-on operations raised €136bn<sup>(1)</sup>

#### #1

## Debt listing venue worldwide

56,000+ listed bonds

4,500+ issuers

2,300+ listed funds

€13tn+ money raised<sup>(1)</sup>

#### **Leadership position**

International 200 international companies

**20%** of international listings<sup>(1)</sup>
Debt issuers from **110+** 

countries

**Tech** 110+ Furonext Tech Leaders

48% of new equity listings(1)

**ESG** 1,900+ ESG bond listings<sup>(1)</sup>

**49%** ESG bond market share

in Europe (1)(2)

**1,800** company ESG profiles

**350+** new SME listings<sup>(1)</sup> **1,000+** IPOready alumni **2,000** Elite members



#### Tomorrow, Euronext will become a global champion in Listing

#### **Growth tailwinds**

## Increasing financing needs

# **Regulatory**developments to support EU competitiveness

Demand of international issuers and investors for deeper liquidity pools

Wider retail participation

#### 2027 roadmap

- Grow Euronext's listing franchise globally to attract international equity and debt issuers
- Become the listing venue of reference for Tech companies in Europe
- Improve access to capital with streamlined listing process across markets to reinforce competitiveness, notably for SMEs
- Provide retail investors with simplified access to primary and secondary issuances of listed companies







#### Today, Euronext offers a full suite of solutions to issuers and investors

#### **Corporate Solutions**

+10.9%

revenue CAGR<sub>2020-LTM</sub><sup>(1)</sup> 4,800+

clients in 30+ countries

- Governance software
- Compliance SaaS solutions
- Investor relations and communication services

#### **Investor Solutions**

+15.3%

revenue CAGR<sub>2020-LTM</sub><sup>(1)</sup>

1,000+

capital market participants connected

- Cloud-based, fully-integrated commission management and research valuation solutions
- Aggregation and research payment services through US broker-dealer
- Joined forces with Substantive Research offering and market data benchmarking capabilities



#### Tomorrow, Euronext will scale its SaaS offering

#### **Growth tailwinds**

Increased **software adoption** in governance, compliance, and investor relations processes

Regulatory push for **greater transparency and broader data access** 

Strong brand, extensive issuer community, and proven track record of client acquisition

#### 2027 roadmap

- Conquer European market leadership in corporate solutions through SaaS investments
- Enhance our product portfolio with innovative solutions. Deliver greater value to existing customers and prospects, staying ahead of market demands
- Launch a unified client portal integrating multiple SaaS applications to boost client engagement and loyalty. Drive opportunities for upselling and cross-selling
- Expand market reach through strategic partnerships, unlocking new revenue streams





## **.** .

#### Today, Euronext offers large and diversified datasets

#### **Market Data**

Trusted data provider for **200k+** financial instruments

#### **Expanded datasets**

including equities, ETFs, financial and commodity derivatives, fixed income, indices, power, CSDs, and clearing data

Static data & leading quant analytics

## Diversified client base

#### 1,600+

**Licenced worldwide clients** including banks, brokers and High Frequency Traders

#### 500+

Redistributors globally

#### 4m+

Retail investors, +60% vs. 2021

#### 250k+

**Professional users** from 120+ countries

#### **Indices**

#### #1

Pan-European index provider(1)

## Leading index provider for ESG structured products<sup>(2)</sup>

#### Index of the year

Large Cap Biodiversity Leaders index<sup>(3)</sup>

- Acquisition of GRSS
- MTS EGB Broad Index family
- CAC SBT 1.5°
- Euronext Helios Space Index
- Euronext Al World index



## Tomorrow, Euronext will ramp up the monetisation of diversified datasets and scale up data product offering

#### **Growth tailwinds**

**Increasing demand for data** fostered by compliance, regulation and automated decision-making driving growth for quant research, analytic products and static data

Rise of passive and thematic investing continues to drive demand for custom index solutions across asset classes

#### 2027 roadmap

- Scale and expand data business, further cross-sell and monetise data from diversified assets and expanded value chain
- Expand calculated indices franchise, leveraging open architecture and strong index structuring capabilities to deploy innovative strategies across asset classes
- **Grow contributed indices**, leveraging on the acquisition of GRSS to increase leadership in Interbank Offered Rate (IBOR) indices, and deploy new benchmark solutions







# II. Expand the FICC trading and clearing franchise



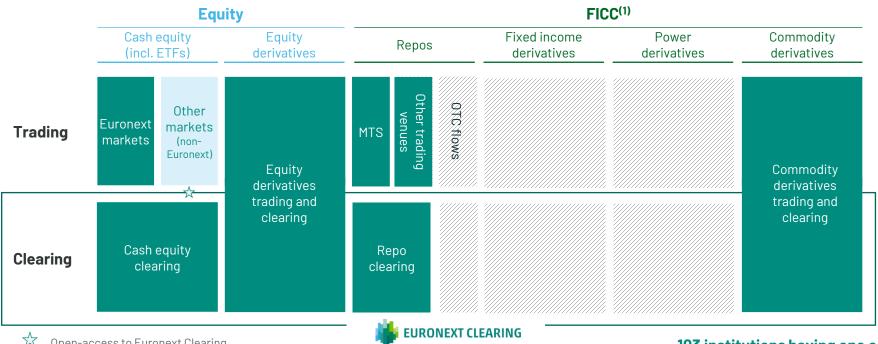


#### II. Expand the FICC trading and clearing franchise





## Today, Euronext powers trading and clearing of key asset classes: cash equity, equity derivatives, Italian repos and commodity derivatives





Open-access to Euronext Clearing



Currently offered by Euronext



Not currently offered by Euronext



trades cleared p.a.

**€27tn** 

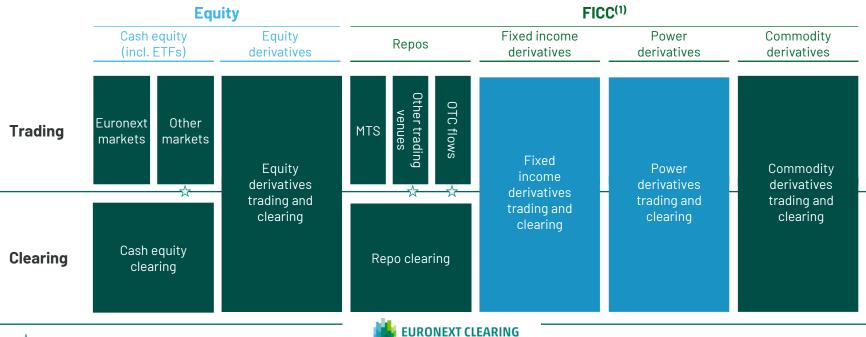
Repo notional cleared (2)

103 institutions having one or several clearing memberships

100% increase since 2021.



# Tomorrow, Euronext's comprehensive clearing capabilities will fuel further growth in high-potential asset classes (1/2)





Open-access to Euronext Clearing



Geographic, product and/or service expansion



New offering launched





# Tomorrow, Euronext's comprehensive clearing capabilities will fuel further growth in high-potential asset classes (2/2)

#### **Growth tailwinds**

Client need for balance sheet optimisation and counterparty risk reduction through CCP

Client demand for **European** solutions

**Regulatory action** mandating clearing for specific products

#### 2027 roadmap

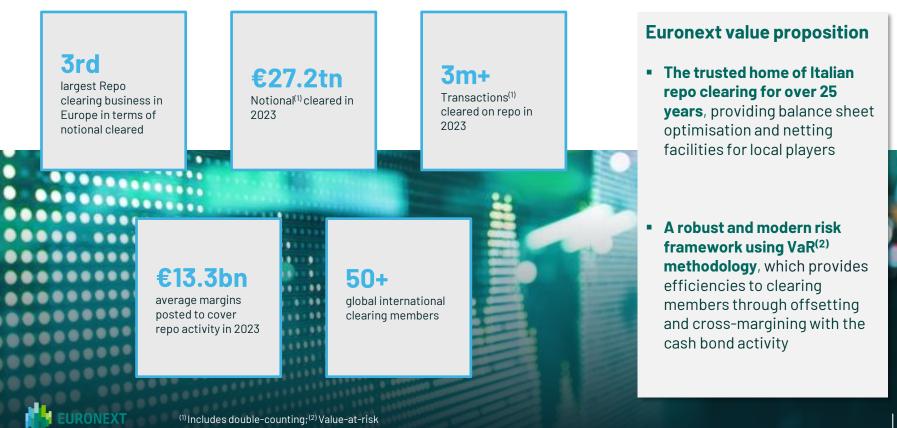
- Launch a compelling European value proposition for repo clearing and collateral management and leverage leading positioning on Italian Repos
- Expand and diversify cash equity, equity derivatives as well as commodities derivatives franchises
- Expand the leadership of Nord Pool to derivatives contracts trading and clearing, leveraging on Euronext's integrated value chain
- Launch an innovative set of fixed income derivatives leveraging on our strong fixed income Italian market footprint







## Today, Euronext has a leading competitive position in Italian Repo clearing





### Tomorrow, Euronext Clearing will expand its repo clearing franchise

#### **Growth tailwinds**

Untapped reservoir of ~50% of the European repo market not cleared

Increasing demand for **direct buy side** clearing participation

European **regulatory action** catalysed by SEC mandate for UST repo clearing

### 2027 roadmap

**Expansion of repo clearing footprint across Europe** to bring an **efficient value offering** to European and international clients

- Expand the coverage to multiple European govies
- Capture uncleared flows
- Offer sponsored access to buy-side clients
- Provide collateral optimisation solutions, notably through tri-party partnerships







# Today, Nord Pool is the leading pan-European power marketplace



The world's first power exchange

Trading and clearing platforms

superiority

# Offering efficient, secure and simple power trading assess Europe



Growing underlying market with electrification and renewables



Solid, robust and scalable platform to capture the growth



Best-in class customer relationship to ensure retention and conquer new markets and clients



**Available in 16 European countries** 



The leading electricity data shop across Europe





# Tomorrow, Euronext will expand its leadership in power, from spot to derivatives across Europe

#### **Growth tailwinds**

Electronification of usage in renewables and energy transition Volatility across timeframes requires more hedging and trading

Clients call for comprehensive offers to access all services at the same place

Algo trading and data analytics as powerful tools to navigate market complexity

### 2027 roadmap

- Reinforce the leadership of Nord Pool as the key marketplace for trading European power spot markets
- Diversify the offering, including new geographies, new data products and services
- Expand to power derivatives contracts, leveraging on Euronext's integrated value chain and Nord Pool leadership, starting in the Nordics through strong Nord Pool local anchor
- Scale-up and expand spot and derivatives trading and clearing services across Europe







### Today, Euronext is a leading player in European fixed income trading



#1

in Italian Repo trading

#1

in Europe for D2D European **Government Bonds** 

Trading venue for Next GFN FU bonds

#3

in Europe for D2C European **Government Bonds** 

European Retail bond platform MOT<sup>(2)</sup>

High growth

€138.3m

annual revenue<sup>(1)</sup>

+17.0%

CAGR<sub>2020PF-LTM 2024</sub>

**Record volumes** 

**CASH NOTIONAL** 

€34bn®

**X2.4** since 2020

**REPO NOTIONAL - TERM ADJUSTED** 

€469bn®

# Tomorrow, Euronext will expand the winning model of its fixed income franchise

#### **Growth tailwinds**

Policy rates to remain supportive and debt issuances high

Enhanced liquidity and transparency for sovereign issuers

Participation of **institutional** and **retail investors** will further expand

#### 2027 roadmap

- Expand in Dealer-to-Client electronic trading through strategic partnerships to increase BondVision market share across Rates, Credit and Repo
- Further activate MTS' winning model of electronic liquidity, transparency and efficiency in Europe
- Launch an innovative set of fixed income derivatives leveraging on our strong fixed income footprint







# III. Build upon our leadership in trading





## III. Build upon our leadership in trading

**Equity markets** Expand cash equity Build the leading ETF leadership through new market in Europe trading services





### Today, Euronext is the leading venue for cash equity trading in Europe

## The go-to platform for equity trading in Europe

#1 Cash Equity trading venue in Europe (1)

#### Leading market quality

- ✓ Largest liquidity pool with 25% of European equity trading
- State-of-the-art proprietary trading platform Optiq°
- Leading venue for price formation and liquidity discovery
- Unique track record in value extraction and liquidity management

Reinforced leadership in Europe with innovative trading solutions

 Expansion to pan-European and US stocks of retail offering

### **EURONEXT GEM**

- Launch of Euronext Mid-Point Match, enabling members to benefit from full suite of execution services
- ✓ Pioneered low latency offering with the launch of microwave network EWiN





# Tomorrow, Euronext will expand its cash equity leadership through new trading services

#### **Growth tailwinds**

Increasing and stimulated retail participation in EU equity market

Growing sophistication of asset owners and asset managers

Active, diversified and flourishing community of quant and proprietary trading firms

#### 2027 roadmap

- Diversify trading offering with tailored solutions for local and global brokers, asset owners and asset managers, leveraging Euronext's cutting-edge trading technology
- Offer cost-effective and best-quality EU wide services to retail investors. Expand Best-of-Book programme and GEM, with improved post trade set-up
- Expand best-in class liquidity management programmes, tailored to changing liquidity patterns







### Today, Euronext is ideally placed to expand its ETF franchise in Europe



A leading ETF platform in Europe

#1 in terms of contracts traded<sup>(1)</sup>



The only regulated market in Europe that operates several national exchanges with significant ETF franchises



Strong track record in building integrated order books, paired with an integrated post trade chain



# Tomorrow, Euronext will reverse the fragmentation in the ETF landscape to unleash the potential of ETFs in Europe

#### **Growth tailwinds**

European ETF market continuous growth, catching up with the US Vehicle of choice for the **growing retail investor community**  Emergence of algorithmic ETF trading solutions favouring lit markets

Strong demand for a truly pan-European offering lowering cost of distribution

#### 2027 roadmap

- Launch a unique European listing, trading and post-trade solution for ETFs leveraging on Europext's value chain and retail network
- A unique European solution, with:
  - A single order book with deep liquidity,
  - An efficient post trade solution addressing current complexity and fragmentation,
  - **An enhanced access** notably for local and retail investors







## Transversal growth enablers





## Transversal enablers to deliver our strategic priorities

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Accelerate growth in non-volume business

Expand the FICC trading and clearing franchise

Build upon our leadership in trading

**Empower sustainable finance through ambitious ESG commitments** 

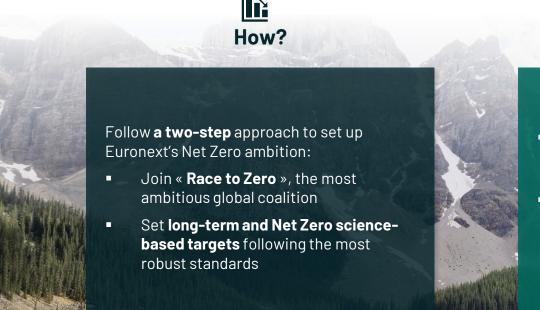
Enhance operational excellence through Al

**Deliver value-accretive M&A** 



### From a 1.5° trajectory today to a Net Zero ambition tomorrow

Euronext explores the best ways to deliver carbon neutrality by 2050 at the latest





- November 2024: Formalise adhesion to Race to Zero at the COP29
- By 2027: Assess all current existing frameworks and upcoming guidance from regulators with the aim to set robust Net Zero targets



## **Euronext will support clients in their ESG journey**

# ESG products and services for issuers

- #1 ESG debt listing venue worldwide
- #1 stock exchange for standardised ESG data transparency
- Support to issuers with ESG educational content and advisory

# ESG products for investors

- 1,000+ ESG ETFs listed
- 475+ ESG indices calculated from 110+ ESG index families (of which blue chips, climate, biodiversity, gender equality)

# Euronext Sustainability Week

- Milestone on the European sustainability agenda
- 3,200+ people and 189 speakers around 40 events in 10 locations for 2024 edition



Support issuers in their ESG journey



Facilitate investments towards ESG-aligned assets







# Euronext will foster diversity and inclusion as a catalyst for growth

86% of our employees feel their job contributes to Euronext's purpose and strategy

A work environment naturally designed for diversity

Home to 65+
nationalities in 18
countries, embracing
all forms of diversity

A collaborative and entrepreneurial environment

Where employees are empowered to develop their full-potential

Access to cuttingedge technologies and expertise, encouraging innovation and creativity Customised career growth, international opportunities and skills development

#### 2027 roadmap

- Ensure fair opportunities for all, from recruitment, development to equal pay, with at least 30% female representation in local boards and senior management
- **Engage our ecosystem** with « Ring the Bell » and awareness sessions, embarking all our clients, employees and partners
- Prepare new generations from all backgrounds to join the capital markets ecosystem by leveraging the Euronext Foundation
- Empower employees to take the lead with two days dedicated to societal actions







URONEXT

# Today, Euronext's unique integration model enables the continuous harmonisation of services all along the value chain

2018 2024 **Integrated** Integrated Integrated Integrated Settlement and **Trading** Infrastructure Clearing Custody Optiq® **New Data Center Euronext Clearing Euronext Securities** Deliver fully integrated services in Operational excellence and resilience Europe



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# Tomorrow, Euronext will use AI as an enabler to enhance operational excellence across the organisation

Guarantee **resilience** and **improved efficiency** of Euronext operations

Improve customer
experience through further
digitalisation

Accelerate product development cycles to support growth



#### **Innovation**

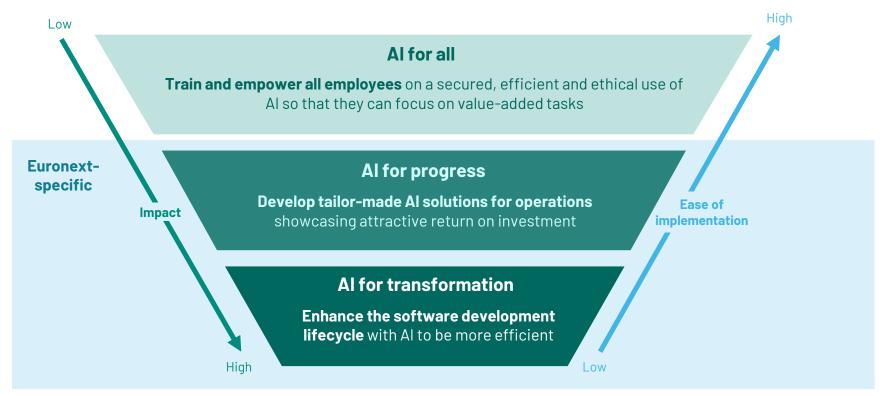
Predictive maintenance and realtime monitoring with anomaly detection Personalised digital client experience and enhanced customer support through intelligent chatbots and virtual assistants

Speedier delivery process with introduction of AI in every step of the technology development lifecycle





# Tomorrow, Euronext will use AI to boost efficiency, accelerate innovation development and unlock scalable growth









# "Innovate for Growth 2027" unleashes Euronext's growth potential 2027 targets

Revenue and income growth

Adjusted EBITDA growth

Capex / Sales

Target long-term net leverage

**Capital distribution** 

**Above +5%** CAGR '23-'27e

**Above +5%** CAGR '23-'27e

4-6% investments in growth

Net debt / Adjusted EBITDA: targeted range of **1.0-2.0x** (1)

Dividend Payout **50**%<sup>(2)</sup> + special returns to shareholders depending on leverage <sup>(3)</sup>

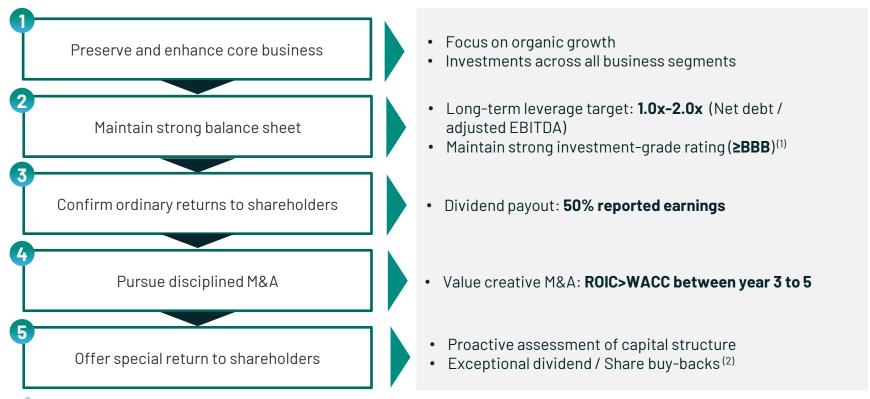
new

new





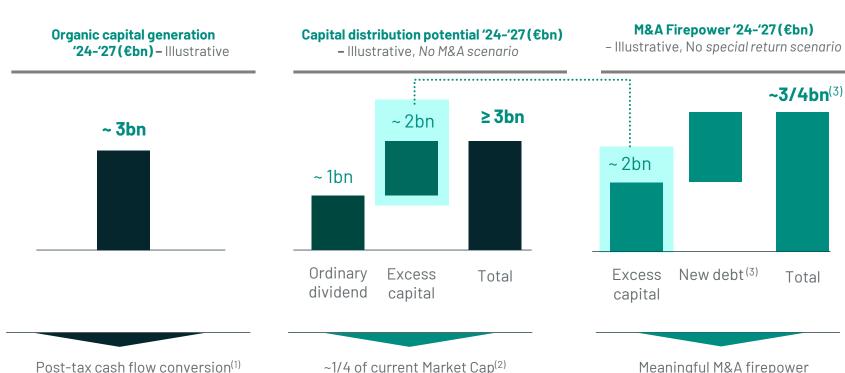
# An updated capital allocation policy with a focus on shareholders' returns and strategic flexibility (1/2)







# An updated capital allocation policy with a focus on shareholders' returns and strategic flexibility (2/2)







### M&A optionality to accelerate the delivery of strategic priorities (1/2)



- Highly cash generative core business enabling rapid de-leveraging
- Strong investment-grade rating and leverage potential
- Disciplined and flexible capital allocation policy



Significant sector opportunities

- Still fragmented industry
- Fixed cost business industry with high operational leverage
- Clients' demand for integrated end-to-end solutions



Strong M&A capabilities

- Undisputed M&A and synergy delivery track record
- Embedded acquisition discipline and agility
- Robust integration framework for newly acquired companies





### M&A optionality to accelerate the delivery of strategic priorities (2/2)

Deal type	Key features
Transformational deals	<ul> <li>Full integration</li> <li>Strong value proposition for existing clients</li> <li>Focus on synergies and integration</li> </ul>
Mid-size deals	<ul> <li>Diversification opportunities</li> <li>Focus on growth and recurring revenues</li> </ul>
Bolt-on deals	<ul> <li>"Quasi-CapEx", speed up time-to-market</li> <li>Strengthening our presence across the value chain</li> <li>Unlocking market opportunities</li> </ul>
	<ul> <li>Focus on growth and recurring revenues</li> <li>"Quasi-CapEx", speed up time-to-market</li> <li>Strengthening our presence across the value chain</li> </ul>

### Unchanged Euronext's recognised rigorous capital allocation policy

Investment criteria

- ROCE > WACC in year 3 to 5
- Ontribute to higher organic revenue growth
- Provide **scalability** and/or improved **exposure to non-volume** related businesses





FURONEXT

# Putting the updated capital allocation policy at work: Euronext to launch a €300m share repurchase programme in Q4 2024

Preserve and enhance core business Post-tax operating cash flow (LTM Q3 2024): €728m Net debt / adjusted EBITDA<sup>(1)</sup>: 1.5x Maintain strong investment-grade rating: BBB+, positive Maintain strong balance sheet outlook Confirm ordinary returns to shareholders Dividend paid in May 2024: **€2.48 per share** 3 strategic bolt-on acquisitions executed in 2024 Pursue disciplined M&A complying with Euronext's investment criteria Launch of a share repurchase programme for a maximum amount of €300 million for a period of 12 months maximum Offer special return to shareholders starting on 11 November 2024. The program represents around 3% of outstanding shares<sup>(1)</sup>

(1) As of 30 September 2024

### By 2027, Euronext will remain

highly profitable

highly integrated

### By 2027, Euronext will be

more focused on innovation

more diversified, larger and stronger

more powerful to create M&A optionality



## A&Q



**Stéphane Boujnah** Chief Executive Officer, Chairman of the Managing Board



**Sylvia Andriessen** General Counsel



**Anthony Attia** Global head of Derivatives & Post-trade



**Manuel Bento**Chief Operating Officer



**Camille Beudin**Head of Diversified Services



**Mathieu Caron** Head of Primary Markets



**Aurélie Cohen**Chief Investor Relations and
Communications Officer



Pierre Davoust Head of CSDs



**Daniela Melato** Head of Group Data Services



**Giorgio Modica** Chief Financial Officer



**Nicolas Rivard** Head of Cash Equity and Data Services



Fabrizio Testa CEO of Borsa Italiana and Euronext Head of Fixed income Trading





# **Get in touch**

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