

# A decade since Euronext's IPO 2014 to 2024



Euronext is significantly larger and more diversified than at the time of the 2014 IPO

Market Cap

€10.6 bn

### A decade of growth to support our customers

A decade since our IPO in 2014, Euronext has become the leading pan-European market infrastructure, providing a growth platform for companies, investors and institutions across Europe and beyond. Our IPO as a standalone company in 2014 saw us embark on an accelerated growth journey through organic growth, successful M&A activity and an ambitious diversification strategy.

#### **Building the backbone of the Capital Markets Union**

Over the past ten years, we have led the way in Europe in building the backbone of the Capital Markets Union, expanding our reach through strategic acquisitions like the Irish Stock Exchange, Oslo Børs VPS, VP Securities in Copenhagen and Borsa Italiana Group.

#### Financing the real economy

Euronext has evolved into the leading listing venue in Europe, facilitating capital-raising for the real economy, and has become the leading trading venue, handling around 25% of European equities trading through our green data centre.

#### **Diversifying for strength**

We have diversified into new asset classes, foreign exchange trading with Euronext FX, power trading with Nord Pool, and fixed-income trading with MTS. Beyond trading operations, Euronext now operates diversified businesses in Corporate Services, Investor Services and Technology.

#### Expanding to cover the entire capital markets value chain

Simultaneously, Euronext has expanded in the post-trade arena with our acquisitions of CSDs in Norway, Denmark and Italy joining the business we already owned in Portugal, coupled with the European expansion of Euronext Clearing.

The company now covers seven local markets, four CSDs, and one clearing house, supporting our customers throughout the entire capital markets value chain.

# 10 years of building the backbone of European capital markets



2014

Acquisition of FastMatch Euronext FX

2017

2018

we entire

2020

2019



2021

Borsa Italiana Group, inc. MTS, CC&G Euronext Clearing and Monte Titoli Euronext Securities

Migration to the

new Green Core

Data Centre in

Bergamo

Acquisition of the

Milan 2022



2023

Migration of Italian cash markets to **Optiq**®

2024

Carve-out creation of "New Euronext" Acquisition of the Irish Stock Exchange Euronext Dublin



Acquisition of
Oslo Børs VPS
Oslo Børs
Euronext Securities Oslo

Acquisition
of 66%
of Nord Pool
Acquisition of
VP Securities
Euronext Securities
Copenhagen



Expansion of Euronext Clearing to cash markets across Europe Migration of Italian derivatives markets to **Optiq**®

Acquisition of 75% of Global Rate Set Systems (GRSS)

Migration of Euronext derivatives markets clearing to **Euronext Clearing** 

Acquisition of Acupay Group

Acquisition of Substantive Research

### Over 10 years, Euronext has built the leading market infrastructure in Europe

#1

equity listing venue in Europe

+41%

listed companies

c.1,820

listed companies

€6.3 trillion

aggregated market capitalisation

#1

cash trading venue in Europe

+60%

average daily volume

**25%** 

of shares traded in the European region

€10.4 billion

cash average daily volume

#1

debt listing venue globally

**x11** 

number of listed bonds

**>56,200** total bonds

#1

ESG index provider in Europe for structured products

>490

ESG indices

>2,700

ESG bonds

>1,100

**ESG-related ETFs** 

#1

ETF listing venue in Europe

c.3,900 total ETFs

3rd

Leading multiasset class clearing house

>204 million contracts cleared

3<sup>rd</sup>

largest CSD network

23x

value of assets under custody since 2014

€7 trillion

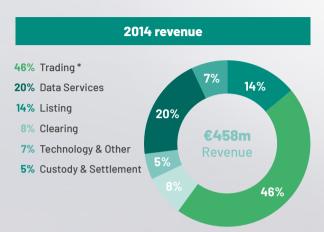
in assets under custody in our post-trade franchise

All data as of September 2024

	CHANGE OF SCALE		JUNE 2014		SEPTEMBER 2024
óÓ	FINANCIAL PROFILE	Market capitalisation	€1.4 bn at IPO	×7.4	€10.6 bn*
		Revenues	€458 m	x3.5	€1.6 bn**
		EBITDA margin	42%***	+19.1 pts	61.1%**
<b>(</b>	GEOGRAPHICAL FOOTPRINT AND VALUE CHAIN	Non-volume-related revenues	44%	+16 pts	60%**
		Local exchanges	4	+3	7
		CSDs	1	+3	4
		Clearing houses	0	+1	1
	BUSINESS ACTIVITY	Listed companies	1,303	+41.2%	1,840
		Cash trading ADV	€6.5 bn	+€3.9 bn	€10.4 bn
		Listed bonds	c.5,000	x11	c.56,200
		Indices managed by Euronext	433	x3	>1,400
(*)	OPERATIONS	Employees	760	<b>x</b> 3	c.2,400
		п	UTP	From Tech taker to Tech leader	<b>Optiq®</b> Single trading platform Single liquidity pool

<sup>\*</sup>As of October 2024
\*\*Last 12 months to end September 2024
\*\*\*FY 2014/FY 2013 EBITDA margin was at 27%

### Euronext has a more mature and diversified financial profile



\*Of which

Cash equity trading 36% Derivatives trading 10%

Non-volume related revenue

44%

#### Last twelve months September 2024 revenue and income

34% Trading\*\*

17% Custody & Settlement

14% Listing & Corporate Services

15% Advanced Data Services

9% Clearing

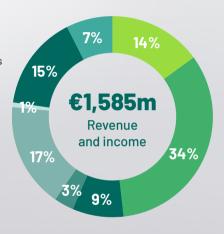
7% Technology Solutions

**3**% NTI

1% Investor Services

\*\*Of which:

Cash equity trading 18% Fixed income trading 9% Derivatives trading 3% Power trading 3% FX trading 2%



Diversification into Power trading Expansion in Fixed Income trading

Non-volume related revenue

60%

Market Capitalisation:

2014 - **€1.4 bn** at IPO

September 2024 - **€10.4 bn** 

x7.4

#### **JUNE**

# 2014

#### **EBITDA MARGIN**



#### **BALANCE** SHEET

- Financing: equity and term loan
- Equity: c.€342m
- Leverage\*\*: 0x
- Shareholders: stable reference shareholders' stake at 33.36%

#### **INVESTOR PROFILE**

- 8 research analysts covering Euronext
- 145+ institutional equity investors
- No credit rating
- 0 debt securities
- 0 bond investors

#### **SEPTEMBER**

### 2024



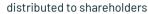
- Financing: equity, RCF, bond
- Equity: c.€4,095.4m
- Leverage\*\*: c.1.8x
- Shareholding: reference shareholders' stake at 23.44%, including stake of Italian reference shareholders entered in 2021
- 21 research analysts covering Euronext
- 350+ institutional equity investors
- S&P rating: BBB+, positive outlook
- 5 listed bonds at 0.9% weighted average fixed coupon
- 160 bond investors



### €10.6 bn market cap

October 2024

>€1.6 bn





# Regulated market infrastructures operated by Euronext





**EUROPE** 

2014

2024

**Expanding Euronext's footprint** in Europe and beyond

18 locations

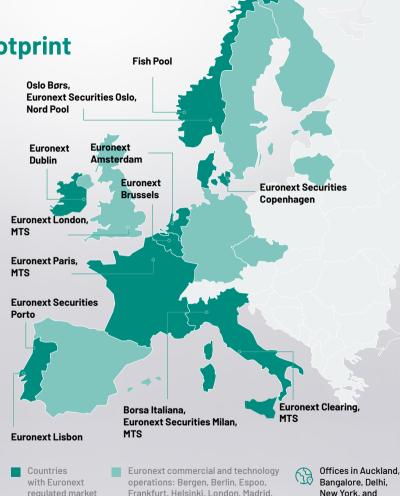
3x number of employees since 2014

c.2,400 talents across the Group

63 nationalities represented

+3 European exchanges since 2018





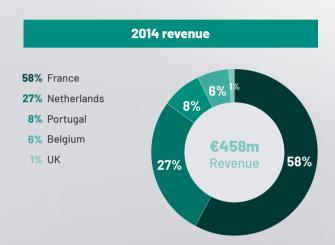
regulated market infrastructure

Frankfurt, Helsinki, London, Madrid, Prague, Stockholm, Tallinn, Vilnius

New York, and Singapore

#### **Euronext has diversified its geographical footprint**

Euronext continues to expand its European federal model, with the acquisitions of the Irish Stock Exchange in 2018, Oslo Børs VPS in 2019, VP Securities in Copenhagen in 2020 and Borsa Italiana Group in 2021.





New geographies vs 2014 (Denmark, Ireland, Italy, Norway)

54%

### **JUNE 2014**

### **SEPTEMBER 2024**

#### **HEADCOUNT**

#### 760 Employees

#### 2,436 Employees

**Technology leader** 

**x**3

### **UTP**

#### **Optiq**

#### IT

#### **Technology taker**

#### Single trading platform Single liquidity pool

#### 4 local exchanges

- Amsterdam
  - Brussels
- Lishon
- Paris

#### Stronger businesses

- +3 Central Securities Depositories
- +1 Clearing House

#### New asset classes

Lishon

Oslo

Paris

- FX trading platform
- Power trading platform
  - Bond trading platform



EURONEXT FX

NORD POOL

#### **BUSINESS PORTFOLIO**

**SUPERVISORS** 

#### 7 European exchanges

- Amsterdam Brussels
- Dublin

Italy

Other supervisors DFSA

Banca d'Italia

- Corporate Services
  - Technology Services

**Diversified services** 

Commcise

- **GRSS**
- Acupay
- Substantive Research

#### Offices in 8 countries

#### 5 exchange supervisors

- **AMF**

- AFM
- **FSMA**
- **CMVN**
- FSA

#### 7 exchange supervisors

Offices in 18 countries

- ΔFM
- FSMA
- **CMVM**
- CBI
- CONSOR
- NFSA

- AMF

#







# Disciplined capital deployment to support Euronext's expansion strategy

#### Expansion of the federal model

#### **Euronext Dublin**

- Acquisition of 100% of the shares
- Expansion of Euronext federal model and debt franchise
- Now operating as Euronext Dublin



- Acquisition of 100% of the shares
- Expansion of Euronext federal model and post-trade franchise



- Acquisition of the Borsa Italiana Group
- Creation of the largest listing and equities trading venue in Europe









#### Post-trade development

Euronext has expanded in the post-trade arena with our acquisitions of CSDs in Norway, Denmark and Italy joining the business we already owned in Portugal, coupled with the expansion of Euronext Clearing.









#### **Diversified services**

Euronext has diversified into new asset classes and businesses in corporate services, investor services and technology.

# A unique track record of integration and operational leverage

	Initial targets		Achievements	As % of initial targets	Timing	
2014/2016 efficiency programme	€60 million	•	€85 million	140%	1 year in advance	
2016/2018 efficiency programme	€22 million	•	€24 million	110%	1 year in advance	
Euronext Dublin	€6 million¹	•	€8 million¹	130%	1 year in advance	
Oslo Børs VPS	€12 million¹	•	€14 million	115%	1 year in advance	
VP Securities	€7 million <sup>2</sup>	•	€8 million	109%	2 years in advance	
Borsa Italiana Group	€60 million in April 2021 ▼ €115 million in February 2023	<b>&gt;</b>	€121 million of run rate cumulated EBITDA synergies rea	of €60 million ann	<b>~2x initial targeted synergies</b> of €60 million announced in October 2020	
Total	€167 million (€223 million as revised in February 2023)		€260 million			

<sup>&</sup>lt;sup>1</sup>Run-rate cost synergies

<sup>&</sup>lt;sup>2</sup> Run-rate cash cost synergies





# Shaping capital markets for future generations

#### euronext.com





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